

## About pfm medical

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- ▶ **Founded in 1971** and **family-owned** ever since
- ▶ **International medical device company** headquartered in Cologne
- ▶ More than **570 employees** worldwide
- ▶ Develops and manufactures medical devices in **its own production companies** for use in hospitals, doctors' surgeries, laboratories and in home-based nursing care
- ▶ 16 production and sales subsidiaries at 12 sites in 10 countries and more than 100 markets
- ▶ Over 320 issued patent rights in over 85 patent families worldwide
- ▶ **Services (healthcare solutions)** that specifically meet the requirements of the German healthcare industry
- ▶ **Exclusive sales partner** for internationally leading manufacturers, including
  - ▶ FEATHER® (scalpels and blades for laboratory devices)
  - ▶ NuMed (products for use in interventional paediatric cardiology)
  - ▶ Unomedical (single-use medical products)

## Commercial year 2018 (01.01.-31.12.2018)

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- ▶ Turnover: 109.9 Mio. Euro
- ▶ Increase in turnover: 4.9 percent
- ▶ EBIT: 2.9 Mio. Euro

## Products and services in various medical focus fields (extract)

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### INFUSION

- ▶ Holistic solutions for mobile infusion therapy, also for pain and palliative patients
- ▶ Implantable port catheters, peripherally inserted central venous catheter (PICCs), EZ Huber™-Safety Port Needle and accessories

### SURGERY

- ▶ Single-use items for the fields of surgery, anaesthesiology, intensive medicine and inpatient care, i. e. scalpels and wound drainage system
- ▶ Titanium-coated mesh implant for use in hernia surgery, pelvic floor reconstruction and reconstructive breast surgery
- ▶ Drainage catheter and system for permanent drainage of pleural effusion and ascites in combination with outpatient care

### HISTOTECHNOLOGIE

- ▶ Sliding and rotary microtomes (manual and electronic) for routine cutting in histology labs
- ▶ Exclusive sale of market-leading microtome blades by FEATHER®, Japan
- ▶ Accessories for routine cutting technology i. e. cooling plates, stretch tables and water baths for paraffin sections

### CARDIOVASCULAR TECHNOLOGIES

- ▶ Innovative occluders for the treatment of congenital and structural heart defects
- ▶ Exclusive sale of NuMed catheters and stents specifically for use pediatrics
- ▶ Snare systems for interventional cardiology and radiology

## Quality made in Germany for the whole world

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- ▶ Production mainly in Germany, but also in Switzerland and in the USA
  - ▶ Germany: Nonnweiler-Otzenhausen, Nuremberg, Dielheim
  - ▶ Switzerland: La Chaux-de-Fonds
  - ▶ USA: Carlsbad (California)
- ▶ Products of pfm medical are registered not only in Europe (CE mark), but are also authorized worldwide, for example in the USA, Canada, China, Japan or Argentina.

## Focus on science and research

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- ▶ With the pfm medical institute GmbH (founded in 2009), pfm medical supports science and research as well as education in the fields of medicine, care and health economics
- ▶ pfm medical offers regular trainings for health care specialist
- ▶ As a medical technology company pfm medical has been awarded the research signet by the „Stifterverband für die Deutsche Wirtschaft“ (Association for the Promotion of Humanities and Sciences in Germany).

## Engagement

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- ▶ pfm medical is rated „Top Company“ in the employer ranking portal kununu
- ▶ pfm medical mepro GmbH has been awarded the signet „family-friendly company“.
- ▶ pfm medical is committed to social engagement in the area of cologne and internationally, i. e.
  - ▶ Refugee aid in the cologne area
  - ▶ Donation of relief goods in the areas affected by Ebola
  - ▶ Financial donations to Médecins sans Frontières and Kindernothilfe e. V. (supporting children in need)
  - ▶ Financial donation to Aktion Luftsprung e. V. (supporting mucoviscidosis patients)
  - ▶ Donation of scalpels to Interplast e. V. (an association offering esthetic-surgery to people with genetic or acquired defects or miss deformities in developing countries)

## Contact

**pfm medical ag**  
**Corporate Communications**

Wankelstraße 60  
50996 Köln, Germany

 +49 (0)2236 9641-374  
 [presse@pfmmedical.com](mailto:presse@pfmmedical.com)

[www.pfmmedical.com](http://www.pfmmedical.com)