

About pfm medical

- ▶ **Founded in 1971** and **family-owned** ever since
- ▶ **International medical device company** headquartered in Cologne
- ▶ More than **550 employees** worldwide
- ▶ Develops and manufactures medical devices in **its own production companies** for use in hospitals, doctors' surgeries, laboratories and in home-based nursing care
- ▶ 16 production and sales subsidiaries at 12 sites in 10 countries and more than 100 markets
- ▶ Over 300 issued patent rights in over 80 patent families worldwide
- ▶ **Services (healthcare solutions)** that specifically meet the requirements of the German healthcare industry
- ▶ **Exclusive sales partner** for internationally leading manufacturers, including
 - ▶ FEATHER® (scalpels and blades for laboratory devices)
 - ▶ NuMed (products for use in interventional paediatric cardiology)
 - ▶ Unomedical (single-use medical products)

Commercial year 2017 (01.01.-31.12.2017)

- ▶ Turnover: 104.8 Mio. Euro
- ▶ Increase in turnover: 3.8 percent
- ▶ EBIT: 2.1 Mio. Euro

Products and services in various medical application areas (extract)

INFUSION

- ▶ Holistic solutions for mobile infusion therapy, also for pain and palliative patients
- ▶ Implantable port catheters, peripherally inserted central venous catheter (PICCs), EZ Huber™-Safety Port Needle and accessories

SURGERY

- ▶ Single-use items for the fields of surgery, anaesthesiology, intensive medicine and inpatient care, i. e. scalpels and wound drainage system
- ▶ Titanium-coated mesh implant for use in hernia surgery, pelvic floor reconstruction and reconstructive breast surgery
- ▶ Drainage catheter and system for permanent drainage of pleural effusion and ascites in combination with outpatient care

HISTOTECHNOLOGIE

- ▶ Sliding and rotary microtomes (manual and electronic) for routine cutting in histology labs
- ▶ Exclusive sale of market-leading microtome blades by FEATHER®, Japan
- ▶ Accessories for routine cutting technology i. e. cooling plates, stretch tables and water baths for paraffin sections

CARDIOVASCULAR TECHNOLOGIES

- ▶ Innovative occluders for the treatment of congenital and structural heart defects
- ▶ Exclusive sale of NuMed catheters and stents specifically for use pediatrics
- ▶ Snare systems for interventional cardiology and radiology

Quality made in Germany for the whole world

- ▶ Production mainly in Germany, but also in Switzerland and in the USA
 - ▶ Germany: Nonnweiler-Otzenhausen, Nuremberg, Dielheim
 - ▶ Switzerland: La Chaux-de-Fonds
 - ▶ USA: Carlsbad (California)
- ▶ Products of pfm medical are registered not only in Europe (CE mark), but are also authorized worldwide, for example in the USA, Canada, China, Japan or Argentina.

Focus on science and research

- ▶ With the pfm medical institute GmbH (founded in 2009), pfm medical supports science and research as well as education in the fields of medicine, care and health economics
- ▶ pfm medical offers regular trainings for health care specialist
- ▶ As a medical technology company pfm medical has been awarded the research signet by the „Stifterverband für die Deutsche Wirtschaft“ (Association for the Promotion of Humanities and Sciences in Germany).

Engagement

- ▶ pfm medical is rated „Top Company“ in the employer ranking portal kununu
- ▶ pfm medical mepro GmbH has been awarded the signet „family-friendly company“.
- ▶ pfm medical is committed to social engagement in the area of cologne and internationally, i. e.
 - ▶ Refugee aid in the cologne area
 - ▶ Donation of relief goods in the areas affected by Ebola
 - ▶ Financial donations to Médecins sans Frontières and Kindernothilfe e. V. (supporting children in need)
 - ▶ Financial donation to Aktion Luftsprung e. V. (supporting mucoviscidosis patients)
 - ▶ Donation of scalpels to Interplast e. V. (an association offering esthetic-surgery to people with genetic or acquired defects or miss deformities in developing countries)

Contact

pfm medical ag
Corporate Communications

Wankelstraße 60
50996 Köln, Germany

 +49 (0)2236 9641-374
 presse@pfmmedical.com

www.pfmmedical.com