

pfmmedical – more quality of life and benefit for the patient

From single-use medical products to a diversified medical technology enterprise

Making work in the operating theatre safer and easier with high-quality, single-use medical products made of plastic – this was one of the ideas of Jürgen Wolter and Peter Dahlhausen when they founded the "pfm Plastik für die Medizin GmbH" in Cologne in 1971. With the industrially manufactured Redon bottle made of plastic, pfmmedical was the first company to launch a product onto the market which was superior to the traditional glass bottle in more than just one way: The single-use product was easy to handle, break-proof and ensured a high level of safety in terms of sterility. With this product, over 50 years ago pfmmedical laid the foundations for the success of a company which today continues to develop high-quality and innovative products with a benefit for doctors and patients in close cooperation with the users.

To the day meeting the highest quality standards and responsible conduct remain the guiding principles of pfmmedical. This also includes longstanding, trusting business relationships fostered and expanded over many years until today. The exclusive distribution agreement with the Japanese manufacturer of scalpel and microtome blades FEATHER® since 1973 is an example of this. The cooperation with NuMed – the leading manufacturer of balloon catheters and stents for interventional paediatric cardiology – has been existent for more than 30 years.

To be able to respond even better to its clients' requirements and wishes, pfmmedical began its own development and production in the late 1970s. Today, pfmmedical develops and produces many standardized but also specialized products at sites in Germany, Switzerland and in the USA.

The strategic decision to expand the product portfolio has been reflected in the change of name of the company: In 1992, "pfm Plastik für die Medizin" was renamed "pfm Produkte für die Medizin", and in 2009 "pfm medical", the current global brand and corporate name.

Extensive portfolio of products and services

In the last decades, pfmmedical continuously expanded its existing portfolio by additional products and medical indications, including:

	Example product	Medical application
1980	Port catheters (implantable catheters for regional chemotherapy, parenteral nutrition or long-term dosing of medication)	Infusion in oncology
1993	Occluders (spiral-shaped occlusion implants for congenital heart defects, so-called "holes in the heart")	Cardiovascular technologies for interventional cardiology
1996	Microtomes (in-house developed devices for the preparation of thin tissue sections for analyses on optical microscopes)	Histotechnology for routine applications in the histological laboratory
2010	Titanium-coated mesh implants (surface modification by nanotechnology creates particularly biocompatible mesh implants)	Surgery with a focus on hernias, pelvic floor reconstruction, senology and endoscopy

With each expansion, pfmmedical pursued just one goal: Understanding the customers' problems and offering solutions, meeting the highest quality requirements, improving the patients' quality of life and thus offering a high benefit for patients and users. In doing so, the company follows the principles of evidence-based medical technology, for which the benefit of the products is confirmed by clinical trials, if possible.

At pfmmedical, improving quality of life plays a key role not only with regard to its products, but also to its services, for example in palliative care: With the foundation of Applicia GmbH (today: pfm medical tpm gmbh) pfmmedical has been offering services since 2001, e.g. for complex therapies in outpatient care, and thus also follows the principle of the German health policy "outpatient before inpatient". These services call for extensive know-how and are put into practice with qualified partners in the healthcare sector. This means that the patient can be taken care of in his/her own surroundings and has to spend less time in hospital.

Rooted in Germany, at home all over the world

Together with the product portfolio of pfmmedical, the company has also continued to grow over the last more than 50 years: Today, pfmmedical has 710 employees at 12 locations all over the world. Early on, the company placed the emphasis on achieving growth outside of Germany also. Today, pfmmedical offers products and services in more than 100 countries.

In spite of its international activities, pfmmmedical has remained firmly rooted in Germany. To ensure the high quality and safety standards along the value chain, until today, production and development of pfmmmedical take place mainly in Germany. International production sites were opened in 1980 in Switzerland and in 2001 in the USA.

pfmmmedical – a family-owned medium-sized company

At pfmmmedical, growth and strategic reorientation are intertwined with the constant compliance with its company values. As a family-owned medium-sized company, pfmmmedical continues to stand for the highest level of quality of products and services and for a corporate culture that appreciates its employees. To continue to live up to these values and still respond rapidly to customers' wishes and the demands of the market in the future, pfmmmedical strives to remain an independent, family-owned business in its further course.

In 2003 Aurel Schoeller took over the position of CEO within the group and, in doing so, became his father-in-law's, Jürgen Wolter, successor. Since then he has continued the company's success story. In 2010 he united all companies of the existing "pfm Produkte für die Medizin AG" under one roof, the "pfm medical ag". Since 29.12.2023, the company has been transformed into a limited liability company (GmbH): pfm medical gmbh.

Selected milestones in the history of pfmmmedical

1971	Foundation of "pfm Plastik für die Medizin GmbH" by Jürgen Wolter and Peter Dahlhausen in Cologne; exclusive distributor for Unomedical
1973	Exclusive distributor in Europe for FEATHER® blades
1978	Entry into the production sector through foundation of "Medizinische Produktionsgesellschaft Brachmann mbH" (today: pfm medical mepro gmbh) in Nonnweiler-Otzenhausen
1980	Start of the port production with the foundation of cpp s.a. (today: pfmmmedical cpp)
1992	Change of name from "pfm Plastik für die Medizin GmbH" to "pfm Produkte für die Medizin GmbH"
1993	Development of spiral-shaped occluders by "pfm Produkte für die Medizin GmbH"
1997	Conversion of the limited liability company to a public limited company: "pfm Produkte für die Medizin AG"
2001	Entry into the services sector for outpatient and inpatient care: Foundation of "Applica GmbH" (today: pfm medical tpm gmbh)
2001	Foundation of pfm medical, inc. as US subsidiary for development, production, distribution and marketing
2005	Foundation of "msg medical sterilisation GmbH" (today: pfm medical msg gmbh) as a service provider in the field of sterilisation technology
2010	Uniting of all subsidiaries under one brand "pfm medical"
2010	Production of titanium-coated mesh implants by "pfm medical titanium gmbh" in Nuremberg
2015	Foundation of "pfm medical tec gmbh" for the production of microtomes and laboratory equipment (its own development since 1996)
2018	Inauguration of the new central warehouse in Wesseling (near Cologne)
2019	Foundation of "pfm medical expert gmbh", which focuses the collected MDR knowledge
2020	Acquisition of Hirtz & Co. KG and thus supplementing its product portfolio with hypo-/hyperthermia systems, anti-decubitus solutions and inhalation products
2020	Expansion of the pfm medical msg sterilisation facility
2024	Transformation of the AG into a limited liability company (GmbH): "pfm medical gmbh"

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